



# PROPERTY MANAGER – HOW SATISFIED ARE YOU WITH YOUR SECURITY PROGRAM?

*“As a country, we need to recognize and respond to new threats... we are all in this together.”*

**Carlos Villarreal, CST**  
Whelan High-Rise Security Expert



WHELAN SECURITY IS THE LARGEST REGIONAL SECURITY COMPANY IN THE CENTRAL UNITED STATES AND ONE OF THE FASTEST GROWING SECURITY COMPANIES IN AMERICA. PRIVATELY HELD AND OWNED BY THE SAME FAMILY THAT FOUNDED THE COMPANY OVER SIX DECADES AGO, WHELAN IS RANKED AS ONE OF THE LARGEST SECURITY FIRMS IN THE COUNTRY WITH OVER \$145 MILLION IN ANNUAL REVENUE. ALL GROWTH HAS BEEN ORGANIC.

DRIVEN BY AN EMPLOYEE CENTERED CULTURE BUILT AROUND PERFORMANCE MEASUREMENT, INDUSTRY LEADING EMPLOYEE BENEFITS, AND INNOVATIVE TRAINING AND DEVELOPMENT PROGRAMS, WHELAN HAS FULL SERVICE OFFICES OR AREA MANAGEMENT PRESENCE IN 40 MARKETS, AND 4,500 EMPLOYEES.

Over the past decade, security in mid and high-rise buildings has become more critical than ever, yet most property managers have indicated in independent and accredited surveys that they are less than satisfied with their security program. When asked to share the reasons for their dissatisfaction, most property managers have indicated one of two primary concerns with their security provider:

- 1) a cookie-cutter program with little customization for the office environment
- 2) a lack of consultative services to promote a comprehensive life safety and security program

In response, Whelan Security, the largest regional security company in the central United States, is proud to introduce the **10-Star High-Rise Security Program**.

On September 11, 2001, the Director of Security for the Sears Tower in Chicago, Carlos Villarreal, realized that his 110-story office building was a major terrorist target. He set out to upgrade the security and life safety of his high-profile building, and was recognized for his efforts with numerous cover articles and keynote speaking engagements. He was also promoted to Vice President of Security and Life Safety for Trizec Properties, overseeing 43 million square feet of high-rise office space across the country.

When Trizec sold their properties in 2006, Villarreal joined Whelan Security as Senior Vice President of Commercial Real Estate Security Services, and developed the **10-Star High-Rise Security Program** for our mid/high-rise customers. This program offers a unique industry expertise to help achieve the right balance of staffing, technology and procedures, while creating a customized and focused service geared solely towards office building properties. Service benefits include:

- ✓ Class “A” Security Officer/Ambassador Selection
- ✓ Class “A” Security Officer/Ambassador Training
- ✓ Security Vulnerability Assessments
- ✓ Life Safety Program Development
- ✓ Emergency Planning and Crisis Management
- ✓ Tenant Safety Seminars
- ✓ Ongoing Program Audit and Compliance

All of these services come as a part of our package at no additional cost. When you partner with Whelan, you are getting more than just an industry-leading security staffing program, but a comprehensive security program manager. And best of all, the program is led by an individual who spent over 25 years working for Building Owners and Managers, so he shares the perspective of our Property Management customers.

If you are interested in hearing more about our 10-Star High-Rise Program and customizing your security program to your environment, contact **Carlos Villarreal** directly at **(312) 320-8814** or **cvillarreal@whelansecurity.com**. For more information on our company, please visit our website at **www.whelansecurity.com**.

